

# Largest Family-Owned Companies in the Bay Area

(Ranked by 2009 revenue)

Rank	Prior	Company Address Phone   website	Fiscal year 2009 companywide revenues	Family name/ Founder	Generation	Year established/ Headquarters	Employees: Bay Area/ Firmwide	Business description	Top Bay Area executive
1	1	<b>Bechtel Corp.</b> 50 Beale St., San Francisco 94105 415-768-1234   www.bechtel.com	\$30,800,000,000	Bechtel W.A. Bechtel	Fourth	1898 San Francisco	548 49,000	Engineering and construction	Riley Bechtel CEO
2	2	<b>Levi Strauss &amp; Co.</b> 1155 Battery St., San Francisco 94111 415-501-6000   www.levistrauss.com	\$4,105,800,000	Strauss Levi Strauss	Fifth and sixth generation	1853 San Francisco	1,200 11,800	Apparel marketer and retailer	John Anderson CEO
3	4	<b>Putnam Dealer Group</b> 3 California Drive, Burlingame 94010 650-347-4800   www.putnamauto.com	\$564,900,466	Putnam Joseph Putnam	First and second generation	1965 Burlingame	421 421	Automotive sales and service	Joseph Putnam CEO
4	6	<b>Clif Bar &amp; Co.</b> 1610 Fifth St., Berkeley 94710 510-558-7855   www.clifbar.com	\$245,000,000	Erickson and Crawford Gary Erickson	First	1992 Berkeley	183 233	Maker of all-natural organic foods and drinks	Kit Crawford and Gary Erickson Co-CEOs
5	7	<b>Cahill Contractors Inc.</b> 425 California St., San Francisco 94104 415-986-0600   www.cahill-sf.com	\$232,231,265	Cahill John Cahill	Third	1974 San Francisco	196 196	General contractor	John Cahill CEO
6	NL	<b>OSisoft Inc.</b> 777 Davis St., Ste. 250, San Leandro 94577 510-297-5800   www.osisoft.com	\$175,486,000	Kennedy Patrick Kennedy	First	1981 San Leandro	NR 687	Performance management software	J. Patrick Kennedy CEO
7	11	<b>Bay Cities Paving &amp; Grading Inc.</b> 5029 Forni Drive, Concord 94520 925-687-6666	\$119,149,721	Rodriguez Paul Szopieray	Second	1964 Concord	120 120	General engineering, heavy construction	Ben Rodriguez President
8	NL	<b>Hornblower Cruises &amp; Events</b> Pier 3, Hornblower Landing, San Francisco 94111 415-788-7020   www.hornblower.com	\$117,600,000	MacRae Terry MacRae	First	1980 San Francisco	310 841	Charter yacht, dining cruise and hospitality company	Terry MacRae CEO
9	9	<b>Ghilotti Bros. Inc.</b> 525 Jacoby St., San Rafael 94901 415-454-7011   www.ghilottibros.com	\$107,040,000	Ghilotti James Ghilotti	Third	1914 San Rafael	250 250	Heavy highway contractor	Michael Ghilotti President
10	10	<b>Nibbi Brothers General Contractors</b> 180 Hubbell St., San Francisco 94107 415-863-1820   www.nibbi.com	\$103,500,636	Nibbi Marino Nibbi	Third	1950 San Francisco	119 119	Commercial general contractor	Robert Nibbi President
11	NL	<b>James E. Roberts - Obayashi Corp.</b> 20 Oak Court, Danville 94526 925-820-0600   www.jerocorp.com	\$92,700,377	Smith James Roberts	NR	1932 Danville	60 60	Multifamily residential general contractor	Scott Smith President
12	NL	<b>TriNet Communications Inc.</b> 6567 Brisa St., Livermore 94550 925-294-1720   www.trinetcommunications.com	\$80,929,854	Fernandez Jon Fernandez	First	1990 Livermore	22 35	Distributor of telecom equipment	Jon Fernandez CEO
13	15	<b>S&amp;S Supplies and Solutions</b> 501 Shell Ave., Martinez 94553 925-313-0360   www.suppliesandsolutions.com	\$64,541,299	Tomkovicz Steven Tomkovicz	First	1983 Martinez	95 102	Industrial distribution and technical services	Tracy Tomkovicz CEO
14	NL	<b>Toyota Material Handling USA Inc.</b> 31010 San Antonio St., Hayward 94544 510-675-0500   www.tmhnc.com	\$54,000,000	Andres Richard Andres	First	1997 Hayward	100 170	Sales, service, parts and rental of material handling equipment	Richard Andres President
15	17	<b>Hartmann Studios Inc.</b> 70 W. Ohio Ave., Ste. H, Richmond 94804 510-232-5030   www.hartmannstudios.com	\$47,229,792	Guelfi Mark Guelfi	First	1985 Richmond	180 200	Communications, event rental and production company	Mark Guelfi CEO
16	NL	<b>Lloyd A. Wise Co.</b> 10550 International Blvd., Oakland 94603 510-638-4800   www.lloydawiseinc.com	\$45,217,874	Batarse Lloyd Wise	First	1914 Oakland	93 93	Automotive sales and service	John Batarse CEO
17	14	<b>W. Bradley Electric Inc.</b> 90 Hill Road, Novato 94945 415-898-1400   www.wbeinc.com	\$45,000,000	Bradley William Bradley	Second	1977 Novato	200 200	Electrical commercial and industrial contractor	Leslie Murphy CEO
18	22	<b>Frank Howard Allen Realtors</b> 1013 Second St., Novato 94945 415-897-4444   www.fhallen.com	\$38,449,941	Brackett Frank Allen	Third	1910 Novato	34 34	Real estate brokerage firm	Lawrence Brackett CEO
19	25	<b>Red Top Electric Co.</b> 6751 Southfront Road, Livermore 94551 925-667-2900   www.teamredtop.com	\$28,672,000	Curran George Curran	Third	1946 Livermore	120 120	Electrical contractor	Michael Curran CEO
20	24	<b>Personality Hotels Inc.</b> 440 Geary St., San Francisco 94102 415-202-8700   www.personalityhotels.com	\$23,829,688	Lembi Yvonne Lembi- Detert	First	1982 San Francisco	250 225	Boutique hotels	Yvonne Lembi-Detert CEO
21	NL	<b>Essai Inc.</b> 48580 Kato Road, Fremont 94538 510-580-1700   www.essai.com	\$21,500,000	Barabi NR	First	2003 Fremont	120 120	Design and manufacture of test tooling	Nasser Barabi President
22	NL	<b>McGuire Real Estate</b> 2001 Lombard St., San Francisco 94123 415-929-1500   www.mcguire.com	\$19,775,032	McGuire Walter McGuire	Third	1919 San Francisco	275 275	Residential real estate	Charles Moore CEO
23	NL	<b>Sitzmann Morris &amp; Lavis Inc.</b> One Kaiser Plaza, Ste. 1101, Oakland 94612 510-452-0458   www.smlinc.com	\$19,498,994	Sitzmann Gary Sitzmann	First	1965 Oakland	85 87	Insurance brokerage	Gary Sitzmann CEO
24	NL	<b>Aire Sheet Metal Inc.</b> 1973 E. Bayshore Road, Redwood City 94063 650-451-8141	\$18,982,000	Bramlett Eugene Bramlett	First	1971 Redwood City	NR 42	HVAC design, fabrication and construction	Bob Bramlett President
25	NL	<b>H. A. Bowen Electric Inc.</b> 2055 Williams St., San Leandro 94577 510-483-0500   www.bowenelectric.com	\$14,917,442	Bowen Skip Bowen	First	1979 San Leandro	70 70	Electrical contractor	Skip Bowen President

This List includes family owned businesses headquartered in Alameda, Contra Costa, Marin, San Francisco and San Mateo counties, and the city of Palo Alto. To qualify as family-owned, the family must own 50% or more of the company's equity and have more than one family member working in the business.

NR = Not reported. NL = Not listed. Information for obtaining commemorative plaques, reprints or web permissions can be obtained from the Business Times' designated partner company, Scoop ReprintSource at (800) 767-3263 or scoopreprintsources.com. No other companies offering similar services are affiliated in any way with the Business Times.

Ranking based on fiscal year 2009 companywide revenue.

Researched by George Khalaf and Julia Dickinson